

## Message Text

UNCLASSIFIED

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12

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 093258

R 100907Z JUL 76  
FM AMCONSUL FRANKFURT  
TO SECSTATE WASHDC 4720  
USDOC WASHDC  
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 5167

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: WTDR/FTI: HANNEMANN, ERNST GUENTHER

REF : USDOC 10225

1. GERMANY 2. CNTRY CODE : 3. SER/NO: 0891700
4. HANNEMANN, ERNST GUENTHER
- 4A. CODE 4B CODE: E
5. GUTLEUTSTR. 11
6. D 6000 FRANKFURT/M 1
7. ESTABL: 1949 8. EMPL 17 9. SIZE (20-X) MEDIUM
10. REPUTATION: (22-X) VERY GOOD
11. SALES AREA: W. GERMANY
12. RPT. DATE 07/76
- 13A. 36218/2 SAGT. OF ELECTRIC MOTORS
- 13B. 36750/2 SAGT. OF CAPACITORS
- 13C. 36760/2 SAGT. OF RESISTORS
- 13D. 36790/2 SAGT. OF MAGNETIC CORES, RELAYS.
- 13E. 38230/235 SAGT. WHS. IM. OF PROCESS CONTROLL INSTRUMENTS
- 13F. 38252/35 WHS. IM. OF DIGITAL METERS
14. CONTRACT: ERNST-GUENTHER HANNEMANN TITLE: OWNER
15. CABLE: UNIVERSOIMPEX 16. TELEX 04-12598 17. TEL 0611-230731
18. FINACIAL REFS: COMMERZBANK AG, BANKHAUS GEBR. BETHMANN,  
BOTH FRANKFURT.
19. TRADE REFS: ELESTA-AG, CH 7310, BAD RAGAZ, SWITZERLAND
20. FOREIGN FIRMS REPRESENTED: ELESTA AG, SWITZERLAND (DISTRIB-  
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UTOR FOR W. GERMANY OF DIGITAL METERS, PROCESS CONTROL INSTRUMENTS

SINCE 1957). IN ADDITION THE FIRM IS A REGIONAL SALES REP. FOR  
FOUR W. GERMAN FIRMS OF ELECTRIC MOTORS AND ELECTRONIC COMPONENTS.

21. THE FIRM IS REGISTERED AS SOLE PROPRIETORSHIP OWNED BY  
E.G. HANNEMANN. THE FIRM'S AND MR. HANNEMANN'S FINANCIAL SITUATION  
IS ORDERLY. HE IS OWNER OF RESIDENTIAL REAL ESTATE, VALUED  
DM 800,000 WITH MINOR ENCUMBRANCES. DM 100,000 ARE INVESTED IN  
EQUIPMENT AND THE OVERALL INVENTORY IS VALUED AT DM 450,000.  
THE FIRM'S ANNUAL SALES VOLUME IS DM 20 MILLION. THE ANNUAL VOLUME  
OF BUSINESS FOR ITS WHOLESALING BUSINESS IS DM 3 MILLION. BANKING  
SOURCES REPORT FAVORABLY. PAYMENTS ARE MADE PROMPTLY. RECOMMENDED  
AS A BUSINESS CONTACT.

22. PREPARED BY P. BARTOLSIC, APPROVED BY F.D. BUCHHOLZ AT  
U.S. CONSULATE GENERAL, FRANKFURT.LEHMANN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976FRANKF05167  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760266-1043  
**From:** FRANKFURT  
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**Image Path:**  
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**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTD/FTI: HANNEMANN, ERNST GUENTHER  
**TAGS:** BEXP, GE  
**To:** STATE COM  
**Type:** TE  
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